Air Force Materiel Comman

Developing, Fielding, and Sustaining America's Aerospace Force

U.S. AIR FORCE

F A T

Flexible Acquisition and Sustainment Tool

OC-ALC
FAST Training
June 2003

Integrity - Service - Excellence

Overview

- Why Do We Have FAST
- What Is FAST
- Why Use FAST
- Who Can Use FAST
- How to Use FAST
- FAST Track Record
- FAST Points of Contact
- Conclusion

Why Do We Have FAST

- **Weapon System Program Offices needed no-surcharge contracts that could rapidly award warfighter support requirements**
- **Air Force, Air Force Materiel Command and Air Logistics Centers leadership directed**
  - **Reduced contract administrative lead time**
  - **Reduced cost (Bring MIPR Dollars Back)**
  - **Increased Small Business partnerships**

What Is FAST

- Six Multiple Award IDIQ Contracts
  - $7.4B Ceiling
  - 7-year Contract Life
- Developed by the 3 AFMC ALCs
  - All three centers can issue orders
  - Each center receives credit for the orders it issues
  - Warner Robins administers the basic contracts

What is FAST
Contractor Teams

- **6 Prime Contractors (3 Large and 3 Small)**
  - **Boeing Aerospace Operations – (*Boeing*)**
    - Large Business – Midwest City Oklahoma – 80 Subcontractors
  - **Lockheed Martin Integrated Systems – (*Lockheed)***
    - Large Business – Bethesda Maryland – 89 Subcontractors
  - **Science Application International Corporation – (*SAIC*)**
    - Large Business – San Diego California – 61 Subcontractors
  - **Modern Technologies Corporation – (*MTC*)**
    - Small Business – Dayton Ohio – 102 Subcontractors

What is FAST
Scope Details

- **Modifications**
  - Upgrade or replacement of systems for the ***enhancement*** of reliability, maintainability, serviceability, and performance
- **Services – 148 Labor Categories**
  - Technical & Professional Weapon System Services
  - Advisory & Assistance Services
- **Spares and Repairs**
  - Critical, Limited, & Contingency
  - Spares for Modifications

What is FAST
Scope Exclusions

– **FAST is NOT Available for…**

- **New Development (but can be used for New Starts)**
- **Base Operating Support (BOS)**
- **Military Construction (MILCON)**
- **Civil Engineering**
- **Previous 8(a) and Small Disadvantaged Business (SDB) Requirement**
  {*Previously Air Force Contract*}

Why Use FAST
Advantages

AFMC FAST

Flexibility

Broad Knowledge Base Contractor Teams

Modifications, Services, Spares & Repairs

Increase Competition

Speed

19 Days Average to Place Order

Reduce Cost

Dramatic Reduction in Lead-time

No Surcharges

Decrease Redundant Contract & Administrative Costs

Reduce Industry Bid & Proposal Costs

Help Centers meet Socioeconomic Goals

15% of Direct Award Dollars to Small Business Primes

24% - 25% of Large Business Award to Small

Why Use FAST
Advantages

–Documentation & coordination not required for FAST Delivery/Task Orders:

- FORMAL Acquisition Plan/Acquisition Strategy Panel
- Small Business (SBA/BC) Coordination
- Contractor Responsibility Documentation
- Equal Employment Opportunity (EEO) Compliance – (EEO clearance was obtained for prime. However, EEO clearance is necessary for first tier subcontractors when their portion of the proposed D/TO exceeds $10M
- Individual Determination Decision Document (DDD) for A&AS
- Legal (JA) Review - not required for orders that are less than $5 million. (AFFARS 5301.601-94 (c)(1))
- Subcontracting Plans
- Synopsis (pre/post)
- 1279 Report
- Justification and Approval (J&A) (justification for exemption to competition is required – see User's Guide Appendix B)

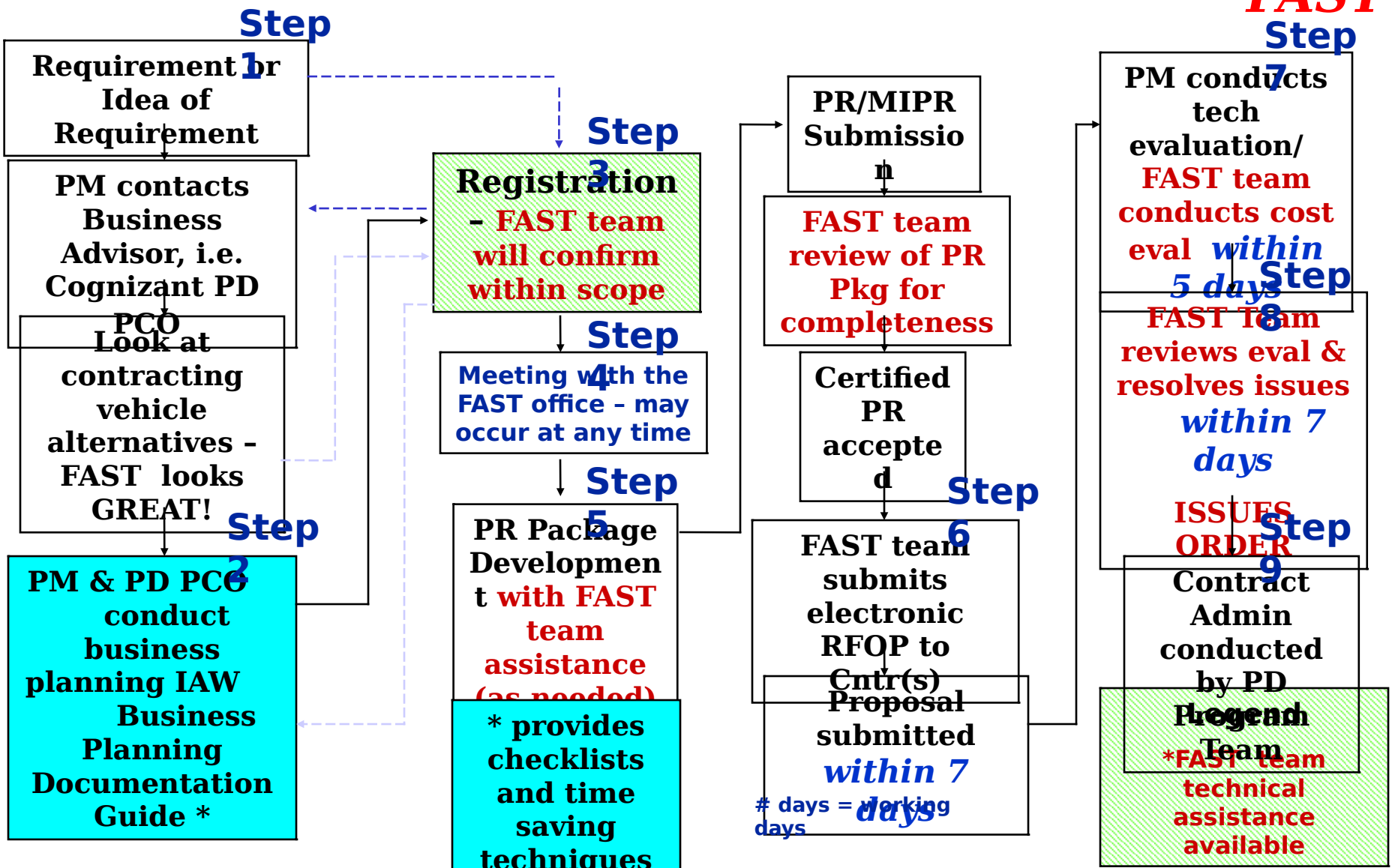
Note: ***Higher dollar values may require additional acquisition planning and***

Who Can Use FAST

- **AFMC Air Logistics Centers (ALCs)**
  - OC-ALC
  - OO-ALC
  - WR-ALC
- **Can Anyone Besides the ALCs Use FAST**
  - YES via an AFMC ALC Sponsor
    - Product Centers
    - DoD Agencies
    - Other Military Services

How to Use FAST
The FAST Process

AFMC FAST


Step 1
Requirement or Idea of Requirement
PM contacts Business Advisor, i.e. Cognizant PD PCO
Look at contracting vehicle alternatives – FAST looks GREAT!
Step 2
PM & PD PCO conduct business planning IAW Business Planning Documentation Guide *
Step 3
Registration – FAST team will confirm within scope
Step 4
Meeting with the FAST office – may occur at any time
Step 5
PR Package Development with FAST team assistance (as needed)
* provides checklists and time saving techniques
PR/MIPR Submission
FAST team review of PR Pkg for completeness
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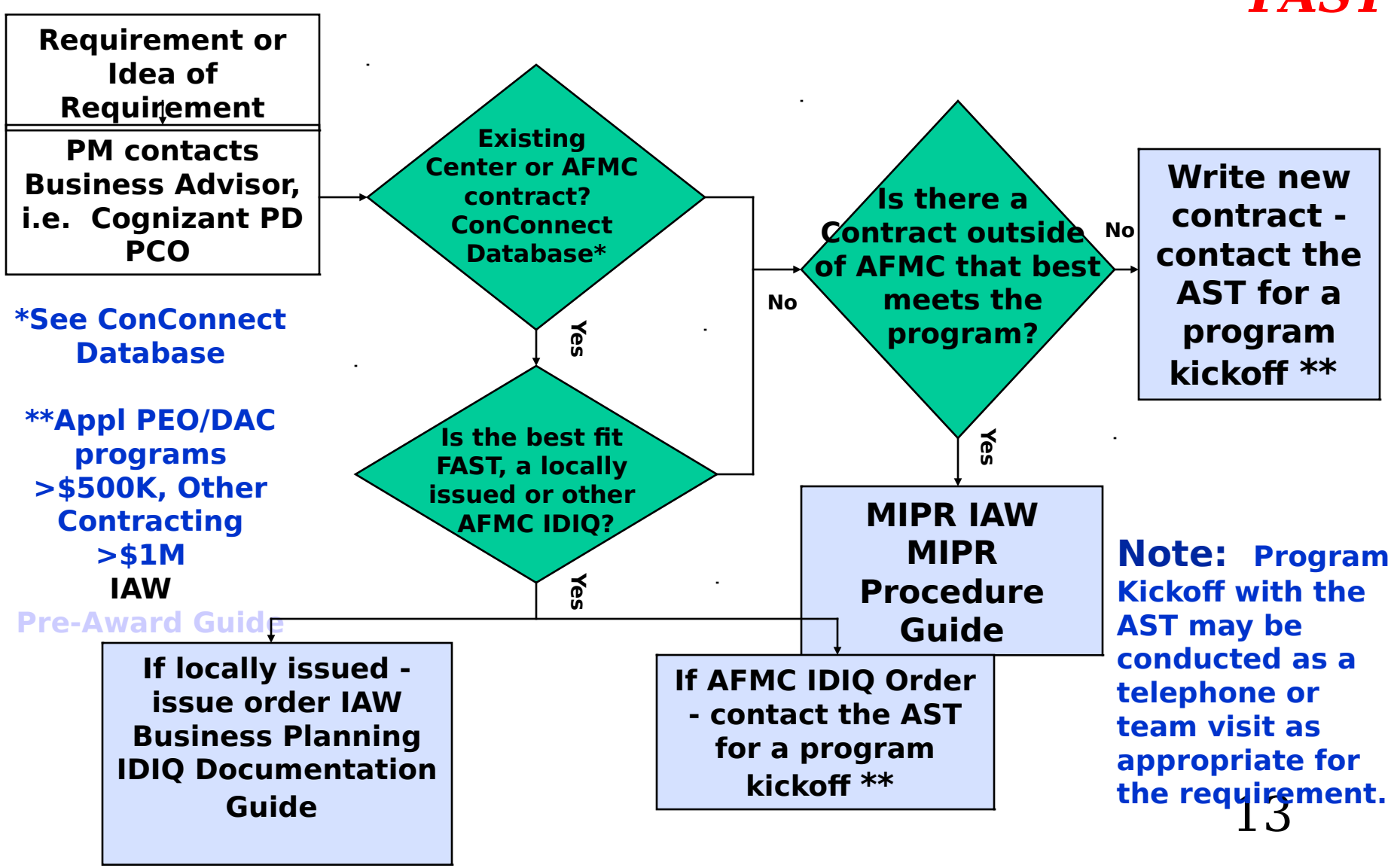
FAST team submits electronic RFQP to Cntr(s)
Proposal submitted within 7 days
days = working days
Step 7
PM conducts tech evaluation/ FAST team conducts cost eval within 5 days
Step 8
FAST Team reviews eval & resolves issues within 7 days
ISSUES ORDER
Step 9
Contract Admin conducted by PD Program Team
Legend
*FAST team technical assistance available

FAST Step-By-Step

- **Step 1: Define Requirement/ Idea of Requirement**
  - Requirement POC Contacts Business Advisor (Cognizant PD PCO) to Determine Appropriate Contract Vehicle
  - Follow ALC Contract Vehicle Selection Process

How to Use FAST

Contract Vehicle Selection


Requirement or Idea of Requirement
PM contacts Business Advisor, i.e. Cognizant PD PCO
Existing Center or AFMC contract? ConConnect Database*
Yes
No
Is the best fit FAST, a locally issued or other AFMC IDIQ?
Yes
No
Is there a Contract outside of AFMC that best meets the program?
No
Write new contract - contact the AST for a program kickoff **
Yes
MIPR IAW MIPR Procedure Guide
If locally issued - issue order IAW Business Planning IDIQ Documentation Guide
If AFMC IDIQ Order - contact the AST for a program kickoff **

*See ConConnect Database

**Appl PEO/DAC programs >$500K, Other Contracting >$1M IAW Pre-Award Guide

Note: Program Kickoff with the AST may be conducted as a telephone or team visit as appropriate for the requirement.

FAST Step-By-Step

- **Step 2: Conduct Business Planning**
  - If FAST is Selected
    - Requirements POC & PD PCO conduct business planning IAW ID/IQ Business Planning Documentation Guide
    - Complete FAST checklist

ID/IQ Business Planning Document Guide's Checklist

Business Planning Documentation Guide for IDIQ Orders/Tasks

(This does not apply to MIPR'd orders or tasks.)

Program Manager: _____ Office Symbol: _____
Phone: _____

Program Description:

_____

_____

_____

_____

ID/IQ Business Planning Document Guide's Checklist (*continued*)

PROGRAM CONSIDERATIONS

The lists below are to assist in your thought process for business planning for orders/tasks issued against a locally issued IDIQ contract, regardless of dollar value. Note: For a list of those actions exempt from this guidance, see section VI below. Please choose the area(s) applicable to your requirement (Services – Advisory &Assistance Services **(**A&AS) or Engineering, Modifications, Repairs or Spares). Check (**√**) each block as you review the consideration within that area for your requirement. You may also annotate any additional considerations that apply.

By annotating this list, you have indicated that business planning has been conducted and necessary action has been taken to execute subject program. The intent is to prompt

ID/IQ Business Planning Document Guide's Checklist (*continued*)

I. PROGRAM CHECKLISTS

☐ **SERVICES – (A&AS) I have considered:**

- ☐ Performance, cost and schedule objectives & risks
- ☐ Appropriate contract type(s) given the risks
- ☐ Appropriate funding, i.e., color of money, adequacy of budget
- ☐ Data/reports, i.e. reduced #, electronic submission
- ☐ Competitive market vs. sole source rationale
- ☐ Surveillance Plan for work performed on a Government installation
- ☐ Performance Based Requirements Documents – SOO, SOW, IMP, IMS as applicable
- ☐ Performance Based Service Acquisition (PBSA) iaw AFI 63-124
- ☐ Determination Decision Document (DDD) - individual or blanket DDD applies
- ☐ Other Considerations:

ID/IQ Business Planning Document Guide's Checklist (*continued*)

AFMC FAST

☐ **SERVICES – ENGINEERING I have considered:**

- ☐ Performance, cost and schedule objectives & risks
- ☐ Contract type(s) given the risks
- ☐ Appropriate funding, i.e., color of money, adequacy of budget
- ☐ Data/reports
- ☐ Competitive market vs. sole source rationale
- ☐ Prototype
- ☐ End item testing and evaluation as applicable
- ☐ User maintenance/sustainment for design
- ☐ Consider how follow-on and support efforts will be supported through competition
- ☐ Warranty
- ☐ Is my requirement overstated in a way that might preclude commercial items?
- ☐ Surveillance Plan for work performed on a Government installation
- ☐ Performance Based Requirements Documents – SOO, SOW, IMP, IMS as applicable
- ☐ Performance Based Service Acquisition (PBSA) IAW AFI 63-124
- ☐ Total ownership cost
- ☐ Open systems/open architecture

ID/IQ Business Planning Document Guide's Checklist (*continued*)

☐ **REPAIR I have considered:**

- ☐ Performance, cost and schedule objectives & risks
- ☐ Contract type(s) given the risks
- ☐ Appropriate funding, i.e., color of money, adequacy of budget
- ☐ Data/reports
- ☐ Competitive market vs. sole source rationale
- ☐ Testing and evaluation
- ☐ Consider how follow-on and support efforts will be supported through competition
- ☐ Warranty
- ☐ Consider the capabilities in the market place
- ☐ Is my requirement overstated in a way that might preclude commercial items?
- ☐ Customary commercial practices for repairing the item
- ☐ Performance Based Requirements Documents – SOO, SOW, IMP, IMS as applicable
- ☐ Total ownership cost
- ☐ CRP tenents/G009 order level reporting
- ☐ SORAP
- ☐ 50/50
- ☐ Other

ID/IQ Business Planning Document Guide's Checklist (*continued*)

AFMC FAST

☐ **MODIFICATIONS I have considered:**

- ☐ Performance, cost and schedule objectives & risks
- ☐ Contract type(s) given the risks
- ☐ Appropriate funding, i.e., color of money, adequacy of budget
- ☐ Data/reports
- ☐ Competitive market vs. sole source rationale
- ☐ Kit proofing
- ☐ Trial Installs
- ☐ Base MOA Agreements
- ☐ Testing and evaluation
- ☐ User maintenance/sustainment, i.e. maintenance concept, planned repair and support strategy
- ☐ Consider how follow-on and support efforts will be supported through competition
- ☐ Warranty
- ☐ Consider the capabilities in the market place, e.g., technologies, innovative practices
- ☐ Is my requirement overstated in a way that might preclude commercial items?
- ☐ Customary commercial practices for this item allowed where appropriate
- ☐ Performance Based Requirements Documents – SOO, SOW, IMP, IMS as applicable
- ☐ Total ownership cost
- ☐ Open systems/open architecture
- ☐ Technology insertion

ID/IQ Business Planning Document Guide's Checklist (*continued*)

☐ **SPARES I have considered:**

- ☐ Performance, cost and schedule objectives & risks
- ☐ Contract type given the risks
- ☐ Appropriate funding, i.e., color of money, adequacy of budget
- ☐ Data/reports
- ☐ Competitive market vs. sole source rationale
- ☐ Testing and evaluation
- ☐ Warranty
- ☐ Consider the capabilities in the market place
- ☐ Other considerations:_____

ID/IQ Business Planning Document Guide's Checklist (*continued*)

II. <u>APPLICABLE TO ALL REQUIREMENTS:</u>

(Note: A description of the topics below are included in section IV of this guide.)

Risk Management

☐ Summary documenting risks and mitigation strategies associated with cost, schedule and performance

☐ Structured approach utilizing Probability/Consequences Screening (P/CS) Tool, Risk Radar, etc.

☐ Formal facilitated risk assessment workshop to include user, industry & team

Market Research

☐ No additional market research necessary

☐ Additional market research conducted

Evaluation Criteria

ID/IQ Business Planning Document Guide's Checklist (*continued*)

III. OTHER CONSIDERATIONS (as applicable)

(Note: A description of the topics below are included in section IV of this guide.)

Notification of Business Planning

(see instructions for dollar thresholds - method is at the discretion of the Product Director)

- ☐ White Paper
- ☐ Point Paper
- ☐ Tabletop briefing
- ☐ Formal briefing

Earned Value Management System (EVMS)

- ☐ Not Applicable
- ☐ Cost/Schedule Status Report (C/SSR) will apply
- ☐ EVMS will be utilized

Total Ownership Cost (TOC)

- ☐ Not Applicable
- ☐ Reduction in total ownership cost considered
- ☐ CAIV techniques are utilized

Test and Evaluation SECDEF memo

- ☐ Not Applicable
- ☐ Applicable

[redacted] [redacted] [redacted] [redacted]

_____ _____ _____ _____

Signed by Program Manager **Date** **Signed by PD PCO** **Date**

(Type Program Manager's Name) **(Type Product Directorate Contracting Officer's Name)**

Addendum Attachment 1
FAST Checklist

The following checklist will assist you in organizing the necessary information
for the D/TO. The FAST team will work with you in completing this checklist
as needed.

1. This requirement includes:

☐ Services

☐ Modifications

☐ Spares Check one:
☐ Spares for Modifications ☐ Contingency ☐ Critical
☐ Limited
Explain rationale for spares

_____

☐ Repairs (Check one: ☐ contingency ☐ critical ☐ limited)
Explain rationale for
repairs

Addendum Attachment 1
FAST Checklist (*continued)*

2. Procurement History: (Check all of the following as appropriate to confirm that your requirement is within guidelines established)

☐ No current contract will be disrupted or displaced by FAST
☐ No follow-on contracts for requirements currently acquired under 8(a) set-asides or Small Disadvantaged Business Air Force contracts will be transitioned to FAST
☐ Currently acquired small business set asides on Air Force Contracts will not be transitioned to FAST, unless the rule of two (FAR 19.502) no longer applies
☐ Work currently accomplished by a small business on Air Force Contracts (excluding 8(a) and SDB requirements) will require a specific contracting officer determination from the requiring activity and approval from the

Addendum Attachment 1
FAST Checklist (*continued)*

3. **Did you utilize and attach a copy of the business planning documentation checklist signed by the program manager and Product Directorate Business Advisor (i.e. PCO)?**
   ___ Yes ____ No

4. **Did you provide an Independent Government Estimate as required by AFMC FAR 5316.505.**
   ____ Yes ____ No.
   Sample can be found in attachment 4

5. **Are the requirements documents provided electronically?**
   ___ Yes ____ No

6. **Do you need a technical evaluation beyond that obtained in the evaluation for the basic contract award?**
   ____ No ____ Yes
   - If yes, do you need assistance developing your evaluation criteria
   (see attachment 2 for examples)

Addendum Attachment 1
FAST Checklist (*continued*)

7. **Type of contract recommended? _____ FFP _____Cost Plus Fixed Fee**
   _____ Cost Plus Award Fee _____ Cost Plus Incentive Fee _____ T&M
   Basis for this Pricing Arrangement Recommendation:_____
8. **For repair/mods, have you attached your SORAP or 50/50 cert?**
   ___ Yes ____ No
   - If no, this must be provided prior to submission of the PR.
9. **For repairs/mods, is ALC partnering applicable? ___ Yes ____ No**
10. **All required deliverables must have a full description, i.e., reports, technical manuals, test plans, etc. Is this provided? ____ Yes ____ No**
11. **Is 7 working days appropriate for submission of proposal?**

Addendum Attachment 1
FAST Checklist (*continued)*

12. **Is 5 working days adequate for your Government technical evaluation?**
    ___ Yes ___ No
    – If no, IAW H-906, how many days should be provided in the RFOP for evaluation of proposals (state your technical evaluation time, the FAST office will add an additional 7 days for negotiations as necessary and issuance of order)? ___ days

13. **DD 254 Applicable? ____ Yes ____ No**
    - If yes, does the contractor possess the necessary security clearance and safeguarding capability?

14. **Performance Site:**
    ☐ Contractor's Plant
    ☐ Government Location: _____

15. **If performance is on a Government location, identify**

Addendum Attachment 1
FAST Checklist (*continued*)

16. Will Government Furnished Property (GFP) be provided?
____ Yes ____ No
- If yes, identify GFP and GFP delivery schedule. (*This is mandatory before a contract order can be awarded. The contract number under which the GFP is authorized and the name and phone number of the cognizant PCO/ACO is required.)*

17. Do you have a technical support contractor involved in working this program?
____ Yes ____ No

18. Will you have Non-Government Advisors participating in the technical proposal evaluation? ___ Yes ___No
- If yes, this information must be included in the RFOP and accepted by the offerors before proposals are submitted

19. I hereby certify to the following:

Addendum Attachment 1
FAST Checklist (*continued*)

20. The category of A&AS (see attachment 5)

☐ Category I: Management and professional support services
☐ Category II: Studies, analyses, and evaluations
☐ Category III: Engineering and technical services

21. Evaluation Criteria – state technical/management factors to be included in the solicitation from list below or provide additional factors as necessary.
If additional factors are needed, check here ☐ and attach.

☐ Mix/Availability of Skills ☐ as provided in sample OR ☐ revised as attached
☐ Technical solution/approach ☐ as provided in sample OR ☐ revised as attached
☐ Management approach ☐ as provided in sample OR ☐ revised as attached
☐ Technical/management approach ☐ as provided in sample OR ☐ revised as attached
☐ Delivery schedule or Turnaround Time ☐ as provided in sample OR ☐ revised as attached
☐ Capacity ☐ as provided in sample OR ☐ revised as attached

Addendum Attachment 1
FAST Checklist (*continued*)

Explanations/Additional Information:

The average D/TO issuance is projected at 19 working days. The Offeror is allowed 7 days to submit a proposal, unless otherwise specified in the RFOP. The Government will evaluate and negotiate, as necessary, and issue the order within 12 working days after date set for receipt of proposals, unless otherwise stated in the RFOP. The 12 working days consists of the following.

a. An electronic notification will be issued from the FAST office requesting an evaluation from the customer of all proposals received. The customer has five working days to evaluate the proposal(s) from the contractor(s) and submit the evaluation back to the FAST Office.

b. [redacted] discrepancies and to conclude award preparation. If negotiations/discussions are necessary, contractor(s) may be requested /allowed to revise their proposals, as necessary. Upon receipt of an evaluation memorandum (see attachment 3), the ordering PCO will issue a D/TO to the contractor whose proposal provides the best value to the Government. D/TOs may be placed by mail, facsimile, or by electronic commerce methods.

FAST Step-By-Step

- **Step 3: Complete FAST Registration**
  - Register via e-mail or Contact a FAST PM POC listed in User's Guide
    - Appendix A contains information required
    - FAST Office determines if requirement within scope and assigns FAST Control Number

FAST User's Guide
Appendix A

FAST REGISTRATION MEMORANDUM TEMPLATE

DATE: FAST CONTROL
(Assigned by FAST team)

MEMORANDUM FOR FAST PROGRAM OFFICE

SUBJECT: FAST REGISTRATION

REQUESTING ACTIVIT PROJECT

BRIEF DESCRIPTION OF PROPOSED EFFORT:

If this is an Advisory and Assistance Service (A&AS) requirement, so specify.

PURCHASE REQUEST/MIPR NUMBER (If k

FUNDING DATA:

A. Estimated Total Dollar Am B. Type of

FAST User's Guide
Appendix A (*continued)*

DESIRED AWARD DATE: **DESIRED DELIVERY SCHEDU**

CUSTOMER BUDGET POC:

NAME: **PHONE:**

E-MAIL: **FAX:**

CUSTOMER DELIVERY/TASK ORDER POC:

NAME: **PHONE:**

E-MAIL: **FAX:**

PROCURI s), follow on

requirement was prior 8(a) set aside or SDB):

Explanation:

CANDIDATE PARTNERING DEPOT:

YES

NO

Explanation:

FAST Step-By-Step (*continued*)

– **Step 4: Meet With FAST Program Office**

- Review Requirement, Support Documentation, Strategy, etc.
- Determine if there are Exemptions to Competition

FAST Guidance

FAST User's Guide

- Scope
- FAST Delivery Order Process
- Ordering/Selection Procedures/Award Process
- Responsibilities of the Customer
- Post Award D/TO Administration
- FAST Contractor Teams
- Appendices
  - FAST Registration Template
  - Exemption to Competition
  - Memorandum for Record – documentation/coordination accomplished on the basic contract, and are therefore not required for subsequent

User's Guide Addendum

- FAST D/TO Process, Step by Step
- Attachments:
  - FAST Checklist
  - Evaluation Criteria
  - Technical Evaluation Template
  - FAST Flow Process

FAST User's Guide Appendix B – Exemption to Competition

REQUEST AWARD OF SUBJECT REQUIREMENT TO_____.
The FOLLOWING EXEMPTION TO COMPETITION APPLIES IN ACCORDANCE WITH AFFARS 5352.216-9001 (Deviation).

(a)

____1) The agency's need for the services or supplies is of such urgency that providing such opportunity to all such contractors would result in unacceptable delays;

____(2) Only one such contractor is capable of providing the services or supplies at the level of quality required because the services or supplies ordered are unique or highly specialized;

____(3) The task or delivery order should be issued on a sole source basis in the interest of economy or efficiency because it is a logical follow-on to an order already issued under the contract, provided that all awardees were given a fair opportunity pursuant to the procedures in this clause to be considered for the original order; or

____4) It is necessary to place an order to satisfy a minimum guarantee.

FAST User's Guide
Appendix B *(Continued)*

(b)

_____Competition for an order may be limited to small business prime awardees in order to meet program goals if the Contracting Officer determines that extraordinary circumstances exist.

NOTE: Rationale for this request shall be fully justified.

JUSTIFICATION/RATIONALE:

FAST Step-By-Step (*continued*)

- **Step 5: Develop and Submit PR Package**
  - Submit certified PR package to include all required documents in accordance with normal PR process

FAST User's Guide
Appendix D

PR Checklist: Note: This checklist is not all-inclusive and has some ALC specific info, but it will aid in assembling your PR package. Specific instructions for preparing PRs are found in AFMCI 23-102, PR/MIPR Operations, and local supplements.

1. Statement of Work (SOW), Statement of Objectives (SOO), or other requirements document. (Be sure to include pertinent quality requirements as applicable)____

2. DD Form 1423s, Contract Data Requirements

FAST User's Guide
Appendix D (*continued*)

6. FAST Checklist _____

7. Exemption to Competition Memo _____

8. DD Form 254 _____
   The Visitor Group Security Agreement (VGSA) is also
   needed if contractor will be on base in the performance of
   this task for 60 days or more _____

9. Place FAST and FAST PCO on front page
_____

10. Identify GFE/GFP and how to requisition
_____

11. Procurement History

FAST User's Guide
Appendix D (*continued*)

14. AFI 63-124 Requirements _____

15. A&AS

a. Surveillance Plan _____
b. QAP Appointment Letter _____
c. XPP Memo _____
d. Base Support Memo _____
e. FAST Blanket DDD Memo _____
f. A&AS statement on PR IAW AFI 63-401

This is an A&AS Requirement.
Category I: Management and professional support services
Category II: Studies, analyses, and evaluations
Category III: Engineering and technical services

g. Will services be performed by professional degreed personnel or Non-degreed personnel

FAST User's Guide Appendix D (*continued*)

Note: ***All services contracts over $100K, on or off base, now require a surveillance plan. Please refer to the appropriate ALC PK website for the specific requirements.***

16. The contracting officer shall ensure requirements personnel have prepared cost estimates and they are included in the contract file prior to requesting the contractor's proposal for a task order. Prior to order placement, ensure documentation is obtained and included in the contract file to

FAST Step-By-Step (*continued*)

- **Step 6: Issuance of Request for Order Proposal (RFOP)**
  - Applicable Clauses, Place of Performance, Pricing Arrangement, Inspection, Packaging, Security, GFP, etc
    - Contractors given 7 days to respond, unless specified in the RFOP

FAST Step-By-Step (*continued*)

– **Step 7: Evaluation of Offerors**

- Technical Evaluation Conducted by applicable Product Directorate within 5 days unless specified in RFOP
- Past Performance and Cost/Pricing Evaluation Conducted by FAST Program Office within 5 days unless specified in RFOP
  - ***Technical Input*** will be required to assist in cost/price evaluation regarding numbers of hours, labor categories, GFP, etc.

FAST Step-By-Step (*continued*)

- The standard FAST evaluation criteria consists of:
  - Technical Evaluation – *Blue, Green, Yellow, & Red*
  - Risk Assessment – *Low, Moderate, High*
  - Past Performance Assessment
  - Cost/Price Evaluation

FAST Step-By-Step (*continued*)

Evaluation Ratings and Definitions

Color	Interpretation	Definition
Blue	Exceptional	Exceeds specified minimum performance or capability requirements in a way beneficial to USAF
Green	Acceptable	Meets specified minimum performance or capability requirements necessary for acceptable contract performance
Yellow	Marginal	Does not clearly meet some specified minimum performance or capability requirements necessary for acceptable contract performance but any proposal inadequacies are correctable
Red	Unacceptable	Fails to meet specified minimum performance or capability requirements. Proposals with an unacceptable rating are not awardable

FAST Step-By-Step (*continued*)

Risk Definitions

HIGH	**Likely to cause significant disruption of schedule, increased cost, or degradation of performance. Risk may be unacceptable even with special contractor emphasis and close Government monitoring.**
MODERATE	**Can potentially cause some disruption of schedule, increased cost, or degradation of performance. Special contractor emphasis and close Government monitoring will probably be able to overcome difficulties.**
LOW	**Has little potential to cause disruption of schedule, increased cost, or degradation of performance. Normal contractor effort and normal Government monitoring**

FAST Step-By-Step (*continued*)

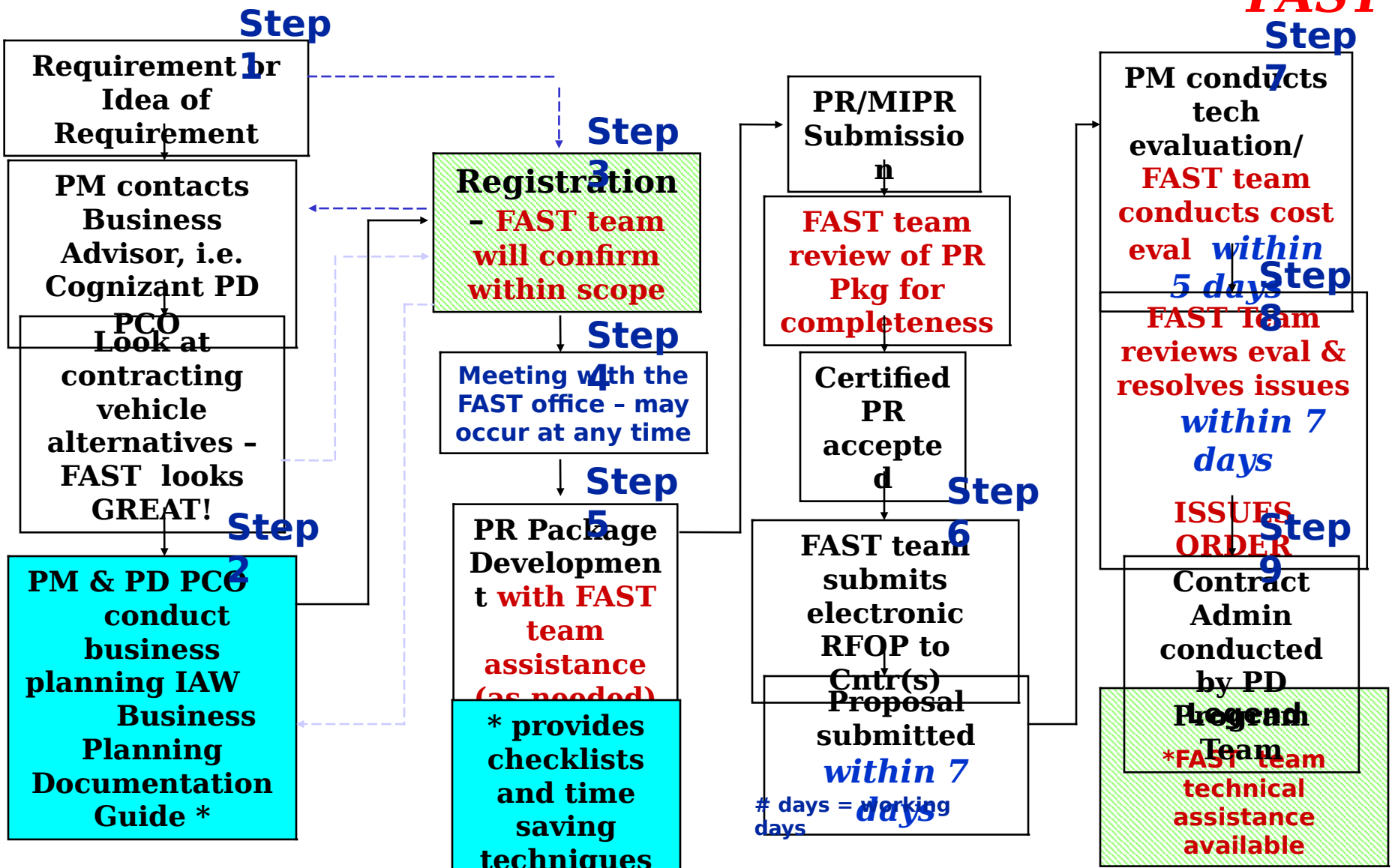
- Past Performance relies on
  - The assessment made under the original FAST award
  - Any *targeted* past performance as necessary
- Evaluation criteria are flexible depending on the nature of the acquisition

FAST Step-By-Step (*continued*)

- **Step 8: D/TO Award**
  - Made in 7 days after evaluations completion unless specified in RFOP
    - Best Value Decision
    - Debriefing provided either orally or in writing
      - Strengths and Weaknesses Provided
- **Step 9: D/TO Administration**
  - Cognizant PD PCO and PM Responsible for D/TO Administration
  - Copy of all Modifications to be forwarded to FAST Program Office

How to Use FAST
The FAST Process

AFMC FAST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Proposal submitted within 7 days
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PM conducts tech evaluation/ FAST team conducts cost eval within 5 days
Step 8
FAST Team reviews eval & resolves issues within 7 days
ISSUES ORDER
Step 9
Contract Admin conducted by PD Program Team
Legend
*FAST team technical assistance available

FAST Track Record
Lessons Learned

- FAST is not a *magic bullet* that will fix all acquisition problems
  - Acquisition planning is still required
  - A good PR package is essential
- FAST is not for everything –
  - Some acquisitions gain little with FAST
  - Good when it makes sense

FAST Track Record
Lessons Learned

- FAST works on large source selection
  - Joint Threat Emitter ($400M) at Ogden ALC
  - Major source selections at Robins in progress
- Still trying to achieve a balance between people's comfort level and agility
- FAST is not appropriate for all source selections

OC-ALC Usage
(Through 10 Jun 03)

- **Awarded 27 D/TOs**
  - **Awarded 6 D/TOs to Small FAST Primes**
  - **Awarded 21 D/TOs to Large FAST Primes**
  - **Obligated over $84 Million**
    - **Worth over $129 Million with options included**
  - **Small Primes received 55% of direct award dollars**
    - **36% with options included**
  - **Average Turnaround Time – 24 days**
  - **58% of obligated dollars were competed**
    - **67% with options included**
  - **Presently 11 Potential D/TOs worth $160 Million**

FAST Significant Task Orders

OC-ALC

- E-3 Mission Crew Training, $41M, 63 days, Comp, Boeing
- B-52 Cowlings, $24M, 21 days, SS, MTC
- ROBE, $18M, 12 days, Comp, MTC, IG Success Story

OO-ALC

- Joint Threat Emitter Replacement, $400M, 42 days, Comp, MTC
- F-16 Advanced Identify Friend/Foe system, $175M, 50 days, Comp, MTC
- F-16 Color Multi-Function Display System, $125M, 28 days, Comp, Lockheed

WR-ALC

- C-130 FLIR Mod, $41M, 43 days, Comp, MTC
- LANTIRN Mid Life Upgrade, $21M, 39 days, Comp, TAMSCO

FAST Track Record
Feedback

- House Small Business Committee Chairman Congressman Manzullo stated: "I was especially heartened by the SB participation in AF's FAST contract. This one contract is a great example of what can happen when SBs are allowed to compete equally with large corporations."

FAST Points of Contact

Name	Position	ALC	Phone #
Jeff Krauss	Program Manager	OC-ALC	(405) 736-5015
Kelli Hancock	Lead Contracting Officer	OC-ALC	(405) 739-3455
Laura Holman	Contracting Officer/LGK	OC-ALC	(405) 739-7770
Bruce Giddings	Policy/Procedures	OC-ALC	(405) 739-7989
Winfield Greene	Program Director	WR-ALC	(478) 926-0873
Gene Vanderpool	Lead Program Manager	WR-ALC	(478) 926-2230

Conclusion

- **FAST is the Premier Air Force Sustainment Contracting Vehicle**
  - Dramatic Reduction in Contract Lead Times
  - Eliminates Dependence on Other Agencies
  - Broad Scope to Capture Full Range of Sustainment Requirements
  - Tremendous Ceiling -- Allows Everyone Access
- **The FAST Team Stands Ready to Help You Solve Your Air Force Weapon Systems Sustainment Challenges**